

## How to Create Good Jobs

The default strategy for many government officials isn't working. Better policies could accomplish a lot.



(AP Photo/Matt Rourke)

By Mark Funkhouser

In his 2011 book *The Coming Jobs War*, Gallup Chairman Jim Clifton writes that after years of research, his firm had concluded that “what the whole world wants is a good job.” That may not seem like much of a revelation, but Clifton’s emphasis is on the word “good” -- not the “gig economy,” but stable, regular, well-paid employment. The fact that the demand for good jobs far exceeds the supply is a real threat to political stability, Clifton writes, because “whether or not you have a good job defines your relationship with your city, your country and the whole world around you.”

Indeed, there aren't enough good jobs -- even though we see plenty of work that needs to be done: infrastructure to be repaired or replaced, affordable housing to be built, and children, the sick and the elderly to be cared for. We frequently hear that jobs are disappearing due to globalization and automation. But their impact on jobs is probably minimal. Trade and technology could create as many good jobs as they destroy if we had

the right policies in place, particularly those that impact women, immigrants and small businesses.

A report by McKinsey Global International last year estimated that by realizing the full potential of women in the workforce, every state and local government could add at least 5 percent to its economic output and half of the states could increase their GDPs by 10 percent. Policies that result in the increased availability of paid maternity leave, affordable child care and flexible work schedules would lead to significant increases in women’s workforce participation.

We also need to make it easier for people to immigrate to the United States and provide a swift, rational path for them to become citizens. Clifton notes that a great deal of the internet technology boom can be traced back to just a thousand people, of whom more than half were immigrants. “America can’t win the coming jobs war,” Clifton writes, “without attracting the best talent and helping the talented become American citizens fast.”

And we need to make it easier for small businesses to compete by returning to the regulatory policies that, until the early 1980s, limited corporations’ market concentration through mergers and acquisitions. Mergers drive declining rates of entrepreneurship. From 1977 to 2013, the number of startups as a share of all firms fell from 16.5 percent to 8 percent, and their share of jobs declined from 5.7 percent to 2 percent.

“Sustainable job creation,” Clifton writes, “can’t be bought.” Yet, despite an ever-growing pile of evidence that chasing jobs with tax incentives and relaxed regulations doesn’t work, that’s still the default strategy for many state and local government leaders. It might create a few jobs, but rarely good ones. The communities whose leaders figure this out first are going to be the ones that win the jobs war.

SOURCE: <http://www.governing.com>

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# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: VICTOR LE  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**DANVILLE VARIOUS STREETS & ROADS PRESERVATION PROJECT**  
Contract No. C-584,  
Federal Aid Project No. STPL-5434(021)  
Disadvantaged Business Enterprise Goal Assigned is 5%

OWNER:  
TOWN OF DANVILLE –  
510 La Gonda Way, Danville, CA 94526  
**BID DATE: AUGUST 1, 2017 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ADJUST IRON, BRIDGE DECK REPAIR AND JOINT SEAL, CLEARING AND GRUBBING, ELECTRICAL, PAVING FABRIC, MINOR CONCRETE, PCC PAVING, ROADSIDE SIGNS, STRIPING, WATER POLLUTION CONTROL PROGRAM AND LEAD COMPLIANCE PLAN, SUBDRAIN PIPE, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is <ftp://ftp%25desilvagates.com> and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site.

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/Public-Works.html](http://www.dir.ca.gov/Public-Works/Public-Works.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SB-TRCs](http://www.transportation.gov/osdbu/SB-TRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



## Kiewit

Kiewit Infrastructure West Co.  
4650 Business Center Drive Fairfield, CA 94534  
Attn: Victor Molina • [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com)  
Fax: 707-439-7301

Requests sub-bids from qualified Contract Monitoring Division (CMD) Small and Micro-LBEs and San Francisco Public Utilities Commission (SFPUC) certified Local Business Enterprises (LBE) Subcontractors, Consultants, and/or Suppliers seeking to participate in the SFPUC, Alameda Creek Recapture Project in Sunol, CA.

<http://www.sfgov.org/cmd>

Subcontractors and Suppliers for the following project:

**Alameda Creek Recapture Project**  
Contract No. WD-2825  
Project No. CUW35201

Owner: San Francisco Public Utilities Commission  
**Bid Date: August 10, 2017 @ 2:00 P.M.**

### Small Business Enterprises and Micro (SBEs)

wanted for the following scopes, including, but not limited to: Aggregates, AC Paving, Concrete, Forming, Clear & Grub, Concrete Supply, Concrete Reinforcement Supply & Install, Demolition, Dewatering, Doors & Windows, Erosion Control, Electrical & Communications, Fencing & Vehicle Gate, Grouting, HVAC, Hydroseeding, Instrumentation & Controls, Landscaping, Metals, Prefabricated Building, Painting & Coatings, Piping & Valves, Pumps, Safety & Security Systems, Structural Steel, Shoring, Signage, Street Sweeping, SWPPP, Thermal & Moisture Protection and Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CMD and SFPUC certified, LBE and Small and Micro SB LBE suppliers and subcontractors. Please visit SFPUC website: <http://sfgov.org/cmd/surety-bond-assistance-program-1> for their Bond Assistance Program. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due August 4, 2017 and Quotes**

**NO LATER THAN August 9, 2017 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to complete the SFPUC Confidentiality Agreement, register your company and to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers, where applicable.

State Prevailing Wages apply.

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4650 Business Center Drive Fairfield, CA 94534  
Attn: Victor Molina • [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com)  
Fax: 707-439-7301

Requests sub-bids from qualified Subcontractor and/or Supplier seeking to participate in the City of Fremont Warm Springs BART West Access Bridge and Plaza Project in Warm Springs, CA.

[http://www.alamedactc.org/app\\_pages/view/8080](http://www.alamedactc.org/app_pages/view/8080)

Subcontractors and Suppliers for the following project:

**Warm Springs BART West Access Bridge and Plaza Project**  
Owner: City of Fremont  
**Bid Date: August 1, 2017 @ 2:00 P.M.**

### Local Business Enterprises (LBEs)

wanted for the following scopes, including, but not limited to: Aggregates, AC Paving, Bird Control Devices, Cast in Place Concrete, Precast Concrete, Minor Concrete, Concrete Pumping, Concrete Ready-mix, Concrete Reinforcement Supply & Install, Concrete Forms, Concrete Accessories, Concrete Washouts, Canopy, CIDH, CCTV, Clear & Grub, Demolition, Dewatering, Elevators & Escalators, Elastomeric Bearing Pads, Earthwork, Erosion Control, Electrical, Falsework, Fencing & Gates, Fire Alarm & Detection System, Fire Suppression, Fire-stopping, Finishes, Non-Shrink Grouting, HVAC, Hydroseeding, Instrumentation and Controls, Joint Protection, Landscaping, Masonry, Metal Doors and Access Doors, Metals, Metal Decking, Metal Wall Panels, Modified Bitumen Roofing, Lime Treatment, Openings, Pavement Markings, Painting and Anti-Graffiti Coating, Piling, Piping, Plumbing, Quality Control, Safety Specialties, Site Furnishings, Structural Steel, Station Identification Pylons, Sheet Metal & Flashing, Shoring, Signage, Site Clearing, Street Sweeping, SWPPP, Synthetic Turf, Tiling, Thermal & Moisture Protection, Trucking & Hauling, Vibration Monitoring, Utility Structures, Waterstops, Wayfinding System, Wire-Mesh Barrier Screens and Water Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested Alameda County Transportation Commission (CTC) certified LBE/SLBE/VSLBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Quotes are due NO LATER THAN July 31, 2017 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Prevailing Wages apply.

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Is requesting quotes from qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Soil Nails, Shotcrete, AC Paving, Micro Tunneling, Minor Concrete, Rebar, Clear & Grub, Dewatering, Cement-Bentonite Cut-Off Wall, Hydroseeding, Electrical, Fencing, Furnish & Install Rip Rap, Silt Fence, Sand Bags, Fiber Rolls, Supply CMB, Supply Decomposed Granite, Supply Drain Rock, Supply Filter Sand, Supply Rip Rap, Supply Asphalt Concrete, Supply Misc. Metals

## TRAMPAS CANYON DAM AND RESERVOIR

San Juan Capistrano, Orange County, CA

Santa Margarita Water District

Contract Number 1773  
Project Code: C00C73

**BID DATE August 15, 2017 @ 2:00 p.m.**

Sub & Vendor Scopes and Bids Due Prior

**Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Jerry Pabbruwee

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment or via ftp. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut Construction for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC**

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8201 Edgewater Drive, Suite 202 • Oakland, CA 94621  
Phone (510) 777-5000 • Fax (510) 777-5099

SLBE (Alameda CTC) Subcontractor/Supplier Bids Requested For:

**City of Fremont • Warm Springs BART West Access Bridge and Plaza Project**

City Project No. PWC 8804

Bid Date: August 1, 2017 at 2:00PM

Fax all quotes to 510-777-5099

Requesting certified SLBE (Alameda CTC) Subcontractor and Supplier Quotes on: Ready-Mix Supplier, Aggregate Supplier, Misc. Metals Supplier, Structural Steel Supplier, Pipe Supplier, Station Plaza Furnishings, Bridge Bearing Pads, Electrical, Communications, Fencing, Railing, Rebar, Mechanical, Civil & Utilities, Elevator & Escalator, Masonry, Concrete Flatwork, Structural Steel Erection, Structural Concrete, Landscaping, Signs, Striping, Driven Pile, Demolition, Water Pollution Prevention, Construction Testing, Trucking

Plans and specifications are available through BidSync, may be purchased through ARC (408)262-3000, or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by email at [aoshio@shimmick.com](mailto:aoshio@shimmick.com).

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with **bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.**



**O.C. Jones & Sons, Inc.**  
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Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Terry Zahner  
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REQUEST FOR LBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
**WPCP Asphalt Rehabilitation**  
Project No. 2015.0260  
Bid No. 16-17-018  
City of San Leandro  
**BID DATE: August 10, 2017 @ 3:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Sheet piling & Shoring, Handling Lead-Containing Trench Spoils, Dewatering, Storm Line, Service Risers, Cement for Soil Stabilization, Inlets, Adjust Utilities, Minor Concrete, Headerboard, AC Dike and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LBE Participation. Plans & Specs are available for viewing at our office or through the City of San Leandro's website.



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard  
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REQUEST FOR DBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
**Gnoss Field Airport**  
Runway 13-31 Reconstruction  
County of Marin  
Novato, CA  
**BID DATE: August 2, 2017 @ 2:30 PM**

We are soliciting quotes for (including but not limited to): Trucking, Airfield Safety & Traffic Control, Sawcutting, Fencing, Geogrid, Recycled Shoulder Material, Pavement Markings, Adjust Edge Lights, SWPPP, Testing, Surveying, Erosion Control, Pulverizing, AC Grinding, Seeding and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through.

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